EASTERN REGIONAL SERVICE BOARD Financial Statements Year Ended December 31, 2024

STATEMENT OF RESPONSIBILITY

The accompanying financial statements are the responsibility of the management of the Eastern Regional Service Board (the Board) and have been prepared in compliance with legislation, and in accordance with Canadian Public Sector Accounting Standards (PSAS) established by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada.

In carrying out its responsibilities, management maintains appropriate systems of internal and administrative controls designed to provide reasonable assurance that transactions are executed in accordance with proper authorization, that assets are properly accounted for and safeguarded, and that financial information produced is relevant and reliable.

The Board of Directors of the Board met with management and its external auditors to review a draft of the financial statements and to discuss any significant financial reporting or internal control matters prior to their approval of the finalized financial statements.

Harris Ryan Chartered Professional Accountants, as the Board's appointed external auditors, have audited the financial statements. The Auditor's report is addressed to the members of the Board and appears on the following page. Their opinion is based upon an examination conducted in accordance with Canadian generally accepted auditing standards, performing such tests and other procedures as they consider necessary to obtain reasonable assurance that the financial statements are free of material misstatement and present fairly the financial position and results of the Board in accordance with Canadian Public Sector Accounting Standards.

Mr. Stephen Tessier

Chairperson

Ms^e Lynn Tucker Chief Administrative Officer

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HARRIS RYAN

INDEPENDENT AUDITOR'S REPORT

To the Members of Eastern Regional Service Board

Qualified Opinion

We have audited the financial statements of Eastern Regional Service Board (the "organization"), which comprise the statement of financial position as at December 31, 2024, and the statements of changes in annual surplus (deficit), operations, changes in net financial assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the organization as at December 31, 2024, and the results of its operations and cash flows for the year then ended in accordance with Canadian public sector accounting standards (PSAS).

Basis for Qualified Opinion

Eastern Regional Service Board derives revenue from waste management fees the completeness of which is not susceptible of satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the organization and we were not able to determine whether any adjustments might be necessary to revenue, annual surplus and cash flows for the year ended December 31, 2024, or to assets and net financial assets as at December 31, 2024. Our audit opinion on the financial statements for the year ended December 31, 2023 was modified accordingly because of the possible effects of this limitation of scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the organization in accordance with ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PSAS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

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Independent Auditor's Report to the Members of Eastern Regional Service Board (continued)

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

St. John's, Newfoundland and Labrador May 14, 2025

Marris Ryan Refessional Copnation

CHARTERED PROFESSIONAL ACCOUNTANTS

Statement of Financial Position

December 31, 2024

	2024	2023
FINANCIAL ASSETS		
Cash and cash equivalents (Note 3)	\$ 4,995,874	\$ 5,318,825
Accounts receivable (Note 4)	1,048,395	1,177,608
Harmonized sales tax recoverable	410,377	533,526
	6,454,646	7,029,959
LIABILITIES		
Accounts payable (Note 6)	764,695	618,990
Employee deductions payable	20,966	17,981
Deferred revenue (Note 8)	40,000	1,020,000
Bid and performance bonds	322,662	241,541
Accrued severance (Note 7)	333,503	298,434
	1,481,826	2,196,946
NET FINANCIAL ASSETS	4,972,820	4,833,013
NON-FINANCIAL ASSETS		
Prepaid expenses	179,708	147,358
Tangible capital assets (Note 5)	5,132,734	5,327,718
	5,312,442	5,475,076
ACCUMULATED SURPLUS	\$ 10,285,262	\$ 10,308,089

COMMITMENTS (Note 10)

ON BEHALF OF THE BOARD

_____ Director

_____ Director

EASTERN REGIONAL SERVICE BOARD Statement of Changes in Net Financial Assets

Year Ended December 31, 2024

	Budget 2024	2024	2023
ANNUAL SURPLUS (DEFICIT)	\$ (226,258)	\$ (22,827)	\$ 424,829
Amortization of tangible capital assets Purchase of tangible capital assets Decrease (increase) in prepaid expenses	452,998 - -	452,998 (258,014) (32,350)	512,188 (473,623) 1,927
	452,998	162,634	40,492
INCREASE IN NET FINANCIAL ASSETS	226,740	139,807	465,321
NET FINANCIAL ASSETS - BEGINNING OF YEAR	4,833,013	4,833,013	4,367,692
NET FINANCIAL ASSETS - END OF YEAR	\$ 5,059,753	\$ 4,972,820	\$ 4,833,013

EASTERN REGIONAL SERVICE BOARD Statement of Changes in Annual Surplus (Deficit) Year Ended December 31, 2024

	2024	2023
ACCUMULATED SURPLUS - BEGINNING OF YEAR	\$ 10,308,089	\$ 9,883,260
ANNUAL SURPLUS (DEFICIT)	(22,827)	424,829
ACCUMULATED SURPLUS (DEFICIT) - END OF YEAR	\$ 10,285,262	\$ 10,308,089

Statement of Operations

Year Ended December 31, 2024

		Budget 2024		Total 2024		Total 2023
REVENUES						
Clarenville transfer station	\$	474,027	\$	555,526	\$	497,925
Government grants	Ψ	75,000	¥	87,000	Ψ	80,000
Tipping fees		4,000,000		4,000,000		4,000,000
Waste management fees		4,775,800		4,756,787		4,361,102
Metals recycling revenue		168,881		66,864		57,892
Fire and emergency services revenue		126,000		93,610		19,191
		9,619,708		9,559,787		9,016,110
EXPENSES						
Advertising and promotion		50,000		20,159		25,449
Amortization		452,998		452,998		512,188
Bad debts		90,000		394,103		290,435
Business taxes, licenses and memberships		28,800		35,619		28,065
Directors fees		100,000		72,220		72,348
Insurance		174,000		184,936		176,932
Interest and bank charges		46,305		32,869		28,505
Office		115,810		61,592		64,219
Professional fees		179,730		131,164		62,756
Regional waste management operations		509,947		458,599		417,824
Rental		86,000		80,313		80,313
Repairs and maintenance		150,944		34,956		86,130
Salaries and wages		2,535,526		2,123,144		2,017,450
Telephone		144,362		60,078		51,612
Tipping fees Clarenville		468,013		461,133		442,714
Training		89,400		56,601		27,991
Travel		53,125		47,254		26,070
Vehicle Waste collection operations		919,173 3,795,333		685,231 4,587,234		719,303 3,852,514
		9,989,466		9,980,203		8,982,818
SURPLUS (DEFICIT) FROM OPERATIONS		(369,758)		(420,416)		33,292
OTHER INCOME						
Interest income		103,500		386,988		390,266
Miscellaneous revenue		40,000		10,601		1,271
		143,500		397,589		391,537
ANNUAL SURPLUS (DEFICIT)	\$	(226,258)	\$	(22,827)	\$	424,829

Statement of Cash Flows

Year Ended December 31, 2024

		2024		2023
OPERATING ACTIVITIES				
Annual surplus (deficit)	\$	(22,827)	\$	424,829
Item not affecting cash:	•	(,•)	Ψ	12 1,020
Amortization of tangible capital assets		452,998		512,188
		430,171		937,017
Changes in non-cash working capital:				
Accounts receivable		129,213		(265,095)
Accounts payable		145,706		20,269
Deferred revenue		(980,000)		1,000,000
Prepaid expenses		(32,350)		1,926
Harmonized sales tax recoverable		123,149		455,735
Employee deductions payable		2,985		(1,123)
Bid and performance bonds		81,121		(52,410)
Accrued severance		35,069		38,783
		(495,107)		1,198,085
Cash flow from (used by) operating activities		(64,936)		2,135,102
INVESTING ACTIVITY				
Purchase of tangible capital assets		(258,015)		(473,623)
Cash flow used by investing activity		(258,015)		(473,623)
INCREASE (DECREASE) IN CASH FLOW		(322,951)		1,661,479
Cash - beginning of year		5,318,825		3,657,346
CASH - END OF YEAR	\$	4,995,874	\$	5,318,825
CASH FLOWS SUPPLEMENTARY INFORMATION				
Interest received	\$	(386,988)	\$	(390,266)
Interest paid	\$	32,869	\$	28,503

Notes to Financial Statements

Year Ended December 31, 2024

1. PURPOSE OF THE ORGANIZATION

The Eastern Regional Service Board (the "organization") was established in September of 2011 by the Province of Newfoundland under the authority of the Regional Services Board Act, 2012. The organization has been given the mandate to modernize the waste management system in the region, develop regional fire protection and work with several clusters of communities to improve drinking water and waste water treatment under the Community Sustainability Partnership.

In order to fulfill these mandates the organization has completed a network of infrastructure for the waste management system including a transfer station in Clarenville and ten waste recovery facilities (including one at the Clarenville site). To assist communities with drinking water and waste water treatment the organization has hired an engineer to provide advice to communities. As a service provider for fire protection the organization has contracted with one municipality to provide services through their volunteer fire department in the unincorporated area adjacent to the municipality.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The financial statements were prepared in accordance with Canadian public sector accounting standards (PSAS).

Revenue recognition

Government transfers with stipulations restricting their use are recognized as revenue when the transfer is authorized and the eligibility criteria are met, except when and to the extent the transfer gives rise to an obligation that constitutes a liability. When the transfer gives rise to an obligation that constitutes a liability, when the transfer gives rise to an obligation that constitutes a liability.

Tipping and waste management fees are recognized as revenues as the services are provided in the related period, and when collection is reasonably assured

Interest is recognized as earned. Other revenues are recognized when earned, collection is reasonably assured and a reasonable estimate can be determined of the amounts.

Cash and cash equivalents

Cash and cash equivalents include balances with the bank and investments held in cashable guaranteed investment certificates. Cashable guaranteed investment certificates are valued at cost plus accrued interest.

Non-financial assets

Non-financial assets include tangible capital assets and prepaid expenses used to provide services in future periods. These assets do not normally provide resources to discharge the liabilities of the organization unless they are sold.

Deferred revenue

Deferred revenue is comprised of revenue amounts that are received in advance of the services being provided.

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Notes to Financial Statements

Year Ended December 31, 2024

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Tangible capital assets

Tangible capital assets are stated at cost or deemed cost less accumulated amortization and are amortized over their estimated useful lives at the following rates and methods:

Land		non-depreciable
Buildings	4%	declining balance method
Motor vehicles	30%	declining balance method
Computer equipment	55%	declining balance method
Computer software	100%	declining balance method
Heavy equipment	30%	declining balance method
Furniture and equipment	20%	declining balance method
Leasehold improvements	5 years	straight-line method

The organization regularly reviews its tangible capital assets to eliminate obsolete items. Government grants are treated as a reduction of tangible capital assets cost.

Impairment of long lived assets

The organization tests for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. Recoverability is assessed by comparing the carrying amount to the projected future net cash flows the long-lived assets are expected to generate through their direct use and eventual disposition. When a test for impairment indicates that the carrying amount of an asset is not recoverable, an impairment loss is recognized to the extent the carrying value exceeds its fair value.

Severance

The organization accounts for severance pay on an accrual basis. Severance benefits are provided to employees upon cessation of employment.

Measurement uncertainty

The preparation of financial statements in conformity with PSAS requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Significant items subject to estimates include amortization of tangible capital assets and valuation of accounts receivable. Actual results could differ from these estimates.

Notes to Financial Statements

Year Ended December 31, 2024

3. CASH AND CASH EQUIVALENTS

		2024	2023
Cash in bank		\$ 4,995,874	\$ 5,318,825
Cash and cash equivalents	are internally restricted to:		
Capital reserve - Regional Capital reserve - Curbside Operational reserve Unappropriated surplus		\$ 2,376,234 430,000 1,740,000 449,640 4,995,874	2,376,234 430,000 1,740,000 772,591 5,318,825
4. ACCOUNTS RECEIVABLE		2024	2023
Waste management fees re Allowance for doubtful acco		\$ 3,440,257 (2,391,862)	\$ 3,175,367 (1,997,759)
		\$ 1,048,395	\$ 1,177,608

5. TANGIBLE CAPITAL ASSETS

	Cost	 ccumulated mortization	1	2024 Net book value	2023 Net book value
Land	\$ 2,288,126	\$ -	\$	2,288,126	\$ 2,288,126
Buildings	2,256,075	590,113		1,665,962	1,735,378
Motor vehicles	304,435	248,511		55,924	79,891
Computer equipment	67,645	66,328		1,317	2,927
Computer software	5,544	5,544		-	-
Heavy equipment	6,554,889	5,540,351		1,014,538	1,138,463
Furniture and equipment	236,084	129,217		106,867	82,933
Leasehold improvements	3,106	3,106		-	-
	\$ 11,715,904	\$ 6,583,170	\$	5,132,734	\$ 5,327,718

6. ACCOUNTS PAYABLE

	2024	2023
Trade payables Other accruals	\$ 524,376 240,319	\$ 426,923 192,067
	\$ 764,695	\$ 618,990

Notes to Financial Statements

Year Ended December 31, 2024

7. ACCRUED SEVERANCE

Accrued severance \$	333,503	\$ 298,434

The organization provides severance benefits to employees upon cessation of employment. Permanent employees become eligible following 5 years of service. The amount of severance is obtained by multiplying the number of years of continuous service by the employee's weekly salary to a maximum of twenty (20) weeks' pay, unless otherwise negotiated by an employment contract.

8. DEFERRED REVENUE

	2024	2023
Regional Water/Wastewater Operator Program Tipping fees - 2024	\$ 40,000 -	\$ 20,000 1,000,000
	\$ 40,000	\$ 1,020,000

In 2024, the organization received \$80,000 from the Provincial government to fund a Regional Water/Wastewater Operator Pilot Program. At December 31, 2024, \$40,000 of this funding was deferred.

Notes to Financial Statements

Year Ended December 31, 2024

9. ACCUMULATED SURPLUS

In addition to investments in tangible capital assets, the board has set up reserves from the accumulated surplus to ensure future obligations of the organization can be met. These reserves are internally restricted by the board to be used only for the purpose for which they are set up. The board allocates funds to these reserves as deemed necessary.

	2024		2023	
The accumulated surplus consists of the following:				
Invested in tangible capital assets	\$	5,132,734	\$	5,327,718
Capital reserve - Regional		2,376,234		2,376,234
Capital reserve - Curbside		430,000		430,000
Operational reserve		1,740,000		1,740,000
Unappropriated surplus		606,294		434,137
	\$	10,285,262	\$	10,308,089

- The regional capital reserve was established for building and equipment replacements and future site closures for waste recovery facilities, transfer station and regional equipment.
- The curbside capital reserve was established for equipment replacement and unforeseen expenses for the curbside collection program. The organization ceased the curbside collection program during fiscal 2020.
- The operational reserve was established for funding of operating deficits and for unbudgeted/unforeseen expenses.

10. COMMITMENTS

The organization has a long term lease with respect to its premises, which expires March 31, 2025. Future minimum lease payments, excluding HST, as at December 31, 2024, are as follows:

2025	\$	19,252	
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11. TIPPING FEES

The Government of Newfoundland and Labrador has officially designated the Robin Hood Bay Waste Management Facility, which is owned and operated by the City of St. John's, as the site for the Eastern Region's Integrated Waste Management Facility. Eastern Regional Service Board contracts with the City of St. John's to provide waste disposal services for other municipalities in the Eastern Region.

Tipping fees charged per tonne at the Robin Hood Bay Waste Management Facility are determined annually by Eastern Regional Service Board based on estimated tonnage and budgeted costs to operate both Eastern Regional Service Board and the Robin Hood Bay Waste Management Facility. Operational funding is provided to Eastern Regional Service Board from tipping fees collected from facility users to the extent required in its annual budget.

Notes to Financial Statements

Year Ended December 31, 2024

12. FINANCIAL INSTRUMENTS

The organization is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the organization's risk exposure and concentration as of December 31, 2024.

Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The organization is exposed to credit risk from customers. In order to reduce its credit risk, the organization reviews a new customer's credit history before extending credit and conducts regular reviews of its existing customers' credit performance. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. The organization has a significant number of customers which minimizes concentration of credit risk.

13. SUBSEQUENT EVENT

Subsequent to year end, the organization obtained government funding of \$1,150,000 for a waste recovery facility upgrade.

14. BUDGET

The organization approves a budget each fiscal year which is prepared on a revenue and expenditure basis, so does not meet the requirements of PSAS. The reconciliation of the organization's cash based budget to the PSAS accrual based budget presented in these financial statements is disclosed in Schedule 1.

Reconciliation of Board Budget to PSAS Budget

Year Ended December 31, 2024

					Tangible Capital				
	Board Budget		Amortization			Assets	PSAS Budget		
VENUES									
Clarenville transfer station	\$	474,027	\$		\$		\$	474,02	
Government grants		75,000						75,00	
Tipping fees		4,000,000						4,000,00	
Waste management fees		4,775,800						4,775,80	
Metals recycling revenue		168,881						168,88	
Fire and emergency services revenue		126,000						126,00	
Interest		103,500						103,50	
Provincial capital		1,000,000				(1,000,000)		-	
Miscellaneous revenue		40,000				(· · ·)		40,00	
		10,763,208		-		(1,000,000)		9,763,20	
PENSES									
Advertising and promotion		50,000						50,00	
Amortization				452,998				452,99	
Bad debts		90,000						90,00	
Business taxes, licenses and memberships		28,800						28,80	
Directors fees		100,000						100,00	
Insurance		174,000						174,00	
Interest and bank charges		46,305						46,30	
Office		115,810						115,81	
Professional fees		179,730						179,73	
Regional waste management operations		509,947						509,94	
Rental		86,000						86,00	
Repairs and maintenance		150,944						150,94	
Salaries and wages		2,535,526						2,535,52	
Tipping fees Clarenville		468,013						468,01	
Telephone		144,362						144,36	
Training		89,400						89,40	
Travel		53,125						53,12	
Vehicle		919,173						919,17	
Waste collection operations		3,795,333						3,795,33	
WRF development		1,000,000				(1,000,000)		-	
	\$	10,536,468	\$	452,998	\$	(1,000,000)	\$	9,989,46	
DEFICIT FROM OPERATIONS	\$	226.740	\$	(452,998)	\$	-	\$	(226,25	

(Schedule 1)